# Roberts Consulting

Strategic Thinking for Cultural Nonprofits

## Services

Strategic and business planning, including guiding board and staff planning committees, writing plans, and mission review. Representative clients include:

Design Museum Everywhere Nevada Council for the Humanities Walters Art Museum Herbert F. Johnson Museum of Art, Cornell Fairfield Museum and History Center New Bedford Whaling Museum Springfield (OH) Museum of Art Lowell National Historical Park Frederic Remington Art Museum Abbe Museum RISD Museum of Art Smithsonian Affiliations and SITES Fitchburg Art Museum Penobscot Marine Museum

Organizational assessment, including governance review, board development and training, accreditation, and other assessments. Representative clients include:

Isabella Stewart Gardner Museum	Winterthur and Historic Odessa
New England Aquarium	Woodrow Wilson Academy
International Tennis Hall of Fame and Museum	John F. Kennedy Museum [Hyannis MA]
Edward M. Kennedy Institute	Historic Macon Foundation
New Haven Museum	Boston Landmarks Orchestra

Meeting and retreat facilitation with boards, staff, and community in support of visioning, planning and program development. Representative clients include:

Heritage Museum and Gardens	Museum L/A
American Clock and Watch Museum	Connecticut Humanities
Museum of Durham History	deCordova Sculpture Park and Museum
Mobile Museum of Art	MIT Museum
Stonington Historical Society	Tower Hill Botanic Garden
North Country Women's Leadership Initiative	Center for Maine Contemporary Art
Lyman Allyn Art Museum	Morris Jumel Mansion

**Professional development** for staff, volunteers, and boards in museums and other cultural organizations. Representative clients include:

American Alliance of Museums Boston Children's Museum Naper Settlement Museum Association of New York Museum Trustee Association American Association for State and Local History Museum Institute at Sagamore Council of American Jewish Museums Hartford Foundation for Public Giving Connecticut League of History Organizations

## **Roberts Consulting**

# Laura B. Roberts, Principal

#### **Education**

Master of Business Administration, high honors; Boston University Questrom School of Business Concentration: Public and Nonprofit Management

Master of Arts; Cooperstown Graduate Program, State University of New York Concentration: History Museum Studies

Bachelor of Arts, magna cum laude; Harvard University Concentration: Social Anthropology

### **Professional Experience**

Principal, Roberts Consulting, Cambridge MA. Since 1996 Executive Director, Boston Center for Adult Education, Boston MA Executive Director, New England Museum Association, Boston MA Director of Education, National Heritage Museum, Lexington MA Director of Education, USS Constitution Museum, Boston MA Curator for Education, Rhode Island Historical Society, Providence RI Assistant Coordinator of Volunteers, Museum of Science, Boston MA

## **Teaching Experience**

Faculty, Harvard University Extension School, Cambridge MA Teach The Twenty-First Century Museum and Mastering Museum Management in graduate museum studies program and supervise masters' capstone projects (since 2011).

Advisor and Faculty, *Bank Street College Museum Leadership Program, New York NY* Teach mission, planning and organizational positioning (since 1999); formerly faculty advisor (2000-2015).

Adjunct Faculty, Northeastern University, Boston MA Taught Managing Nonprofit Organizations in graduate public history program (2016-2018)

Faculty, History Leadership Institute (formerly Developing History Leaders @ SHA and Seminar in Historical Administration), Indianapolis IN Annually taught Managing Change and Strategic Thinking to mid-career professionals (1997-2017).

Adjunct Faculty, *Tufts University, Medford MA* Taught *Museums Today: Mission and Function* in graduate Museum Certificate program and contributed to ongoing curriculum review and development (1993-2009).

Adjunct Assistant Professor, *Boston University Questrom School of Business, Boston MA* Taught several required and elective nonprofit and arts management courses in the graduate Public and Nonprofit Management Program (1995-2006).

Adjunct Faculty, Lesley University School of Management, Cambridge MA Taught Nonprofit Arts Organization Management in graduate Arts Administration program (1991-1994) and supervised graduate students in independent studies related to museum management.

### Honors

Lifetime Achievement Award, New England Museum Association, 2021 John R. Russell Award for Public and Nonprofit Management Excellence, Boston University, 2002

# **Roberts Consulting**

## **Publications**

"Financing the Past and Finding the Future at the Delaware Art Museum," in *Deaccessioning in a Post Pandemic World*, Stefanie S. Jandl and Mark Gold, editors, MuseumsEtc Ltd, 2021.

"Navigating with Knowledge: Using Data Strategically to Maximize Impacts and Benefits," *Hand to Hand*, June 2020 (with John W. Jacobsen lead author and others).

"Assessing Museum Impacts: Summary of Findings," *Informal Learning Review*, Jan/Feb 2020 (with John W. Jacobsen lead author and others).

Templates for Trustees, Museum Trustee Association, 2018 (with Daryl Fischer).

"The Winds of Opportunity," in *Making Public History in the 21<sup>st</sup>-Century,* Bob Beatty editor, American Association for State and Local History, 2017 (with Barbara Franco).

Review, "A Practical Guide to Museum Ethics," New England Museums Now, Fall 2016.

"Closing thoughts on the future of leadership in museum education," Leading the Future of Museum Education, Bank Street College of Education, 2016.

"So you have a consent agenda ... ?" New England Museums Now, Winter 2015.

"Improving Financial Management," AASLH Technical Leaflet #269, 2015 and "Building Better Budgets," AASLH Technical Leaflet #268, 2014 (with Stacy Klingler).

"Museum Expansion: What's in it for You?" Art New England, May/June 2013.

Review, "Reinventing the Museum," History News, Spring 2013.

- "Are You Ready for Graduate School?" in A Life in Museums: Managing Your Museum Career, American Alliance of Museums, 2012.
- "Understanding Organizational Lifecycles," NemaNews, Winter 2012.

Review, "Twilight at Conner Prairie," NemaNews, Summer 2011.

"Museums as Catalysts for Change," NemaNews, Winter 2011.

"Assessment and Planning Using Portfolio Analysis," Journal of Museum Education, Summer 2010.

"The Winds of Opportunity," History News, Spring 2010 (with Barbara Franco).

"New Opportunities in National Service Programs," NemaNews, Winter 2010.

Middletown Historical Society discussion cases, StEPS Workbook, AASLH, 2009.

"New Opportunities in National Service Programs," Guild Notes, Spring 2009.

Review, "Creating Great Visitor Experiences," Visitor Studies, Volume 10, Number 2.

Commentary, "Case Study: Tough Decisions," Board Member, February/March 2005.

"Outcomes and Experience: New Priorities for Museums," Curator, January 2001.

Review, "Nonprofit Boards that Work," NemaNews, Summer 2001.

Review, Recent Books on Philanthropy, Journal of Policy Analysis and Management, Winter 2001.

"Assessment and Planning Using a Graphical Portfolio Approach," NemaNews, Fall 2000.

Standards and Guidelines for Museum Internships, American Association of Museums Technical Information Service, 1993.

1992/93 Salary and Benefits Survey, New England Museum Association, 1993.

"Nonprofit and Loss: The crisis of public confidence in museums," Museum News, March/April 1993.

"Museums & Volunteers - A Look into the Future," American Association for Museum Volunteers, Spring 1992.

1990 Salary Survey, New England Museum Association, 1990.

Museums and Classrooms: A Teacher's Guide to Using Rhode Island's Museums, RI Historical Society, 1986.

"Planning a Successful Museum Field Trip," Massachusetts Elementary Educator, September 1986.

"Ben Franklin at the Museum of our National Heritage," Journal of Museum Education, Spring 1986.

"Working Women: Images of Women at Work in Rhode Island" Rhode Island History, February 1979.

"Should Volunteers be Fired?" Voluntary Action Leadership, Fall 1979.

### **Case Studies**

Case studies on cultural property and financial decision making, Museum Trustee Association Case study on strategic planning and managing change, Greater Hudson Heritage Network Case studies on organizational change, Seminar in Historical Administration Case study on internal communication, Marketing Initiative for Small and Mid-Sized Arts Organizations, Hartford Foundation for Public Giving Case study on financial decision making, New England Museum Association Annual Conference Cincinnati Museum Center, NEMA Historical Society of Washington DC, NEMA Scenes from the life of a museum board member, New Haven Museum and NEMA

## Board and Volunteer Experience

#### Current

Central Square Theater, Cambridge
President
History Cambridge (formerly Cambridge Historical Society)
Board of Directors; Program Committee Chair; Executive Committee
Environment & Culture Partners
Treasurer
Boston Landmarks Orchestra
Advisory Board
American Alliance of Museums
MAP Peer Reviewer, 2022 Annual Meeting Content Advisory Committee
American Alliance of Museums Independent Museum Professionals Network
Steering Committee
American Association for State and Local History
Editorial Board
Journal of Museum Education
Editorial Review Panel
Old Sturbridge Village
Museum Education Committee
The Museum Group, a national consortium of independent museum professionals
Treasurer; Past President
Mass Humanities
Bridge Street Friends Steering Committee Chair; Past President
New England Museum Association
NEMA 911 Volunteer

#### Prior board and advisory committee experience

AAM Education Committee (EdComm) AASLH Leadership Nominating Committee American Folk Art Museum Education Committee First Night, Boston [president] Institute for Learning Innovation [executive committee] Mary Baker Eddy Library and Museum Massachusetts Council for the Social Studies Massachusetts Historical Society Program Committee Mid Cambridge Neighborhood Association MIT Museum New England Museum Association Oral History Center (Cambridge MA) Rhode Island Social Studies Association [vice president] Social Venture Partners, Boston Tufts University Art Gallery [chair] Wayland (MA) Historical Commission Wayland (MA) Historical Society WGBH Community Advisory Board

## **Continuing Education**

Institute for Nonprofit Consulting, CompassPoint and Hartford Foundation for Public Giving Managing Change, Radcliffe Seminars Legal Aspects of Museum Administration, American Bar Association Right Brain + Left Brain = Productivity, Polaroid Corporation Managing Staff for Results, Public Management Institute Reinterpreting America's Past, American Association for State and Local History Seminar in Museum Evaluation, Smithsonian Institution Seminar in Community History, Newberry Library

## Grant Review Experience

Mass Humanities Massachusetts Cultural Council National Endowment for the Humanities New Hampshire Council on the Arts Rhode Island State Council on the Arts